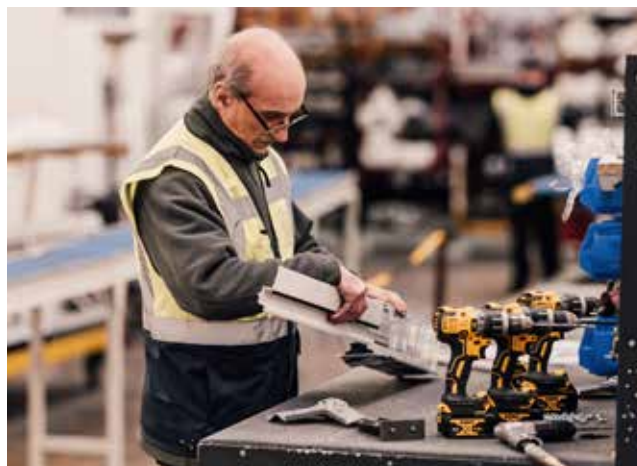


OUR BUSINESS AT A GLANCE

We are the market-leading UK manufacturer, distributor and recycler of innovative window, door and roofline PVC products.

Through our vertically integrated business model and differentiated customer proposition for fabricators, installers, small and independent builders and housebuilders, we offer:



Manufacturing expertise

We manufacture rigid and foam PVC products in our well invested, centrally located facilities. Our manufacturing process uses raw materials including PVC resin and recycled material produced at our own plants.

In addition, we have specialist manufacturing sites for secondary operations, including foiling, conservatory roofs, composite/PVC entrance doors and injection moulding products, along with a dedicated technical centre, focused on product development and innovation.



Recycling

We are the leading UK-based recycler of PVC windows with two recycling facilities located in Selby and Ilkeston, from which recycled material is used to generate brand new extruded plastic products.

We recycle factory offcuts ('post-industrial waste') and old windows that have been replaced with new ('post-consumer waste') into reusable raw materials for our manufacturing process, putting recycling at the heart of our operation.

32%

Proportion of recycled material used in extrusion



Nationwide distribution

We distribute our manufactured foam products and entrance doors, along with a range of third-party products, via our nationwide network of 214 branches. In addition, we sell windows made by our fabricator partners using our manufactured profile.

Our sales and distribution strategy is implemented through our cross-functional sales and business development teams, which target the key decision makers in the supply chain, including fabricators, installers, developers, architects, local authorities and planning departments.

Our distribution activity is supported by our state-of-the-art central warehouse, with cantilever racking and mobile platform picking, and a fleet of c.250 road vans.

214

Number of branches at 31 December 2023

